

- 24** Industry leaders
- 12** Countries represented
- 5** Interactive panel discussions
- 4** Hours of networking
- 3** Regional case studies
- 1** Leading industry meeting place

AFRICA Oil & Gas CONGRESS

30 July – 1 August 2007
Cape Town International Convention Centre, South Africa

Featured speakers include:



Paul Griggs
Commercial Director
Sterling Energy Plc,
United Kingdom



Galib Virani
Head of Acquisition
& Investor Relations
Afren Plc,
United Kingdom



Julian Scales
Chief Executive Officer
Kalahari Energy,
Botswana



Dr John Doran
Chief Executive Officer
ROC Oil Company,
Australia



Osamede Okhomina
Senior VP Business
Development
**Energy Equity
Resources,**
United Kingdom



Arsenio Mabote
Chairman
**National Petroleum
Institute, Mozambique**



Halfani R Halfani
Director of Exploration,
Production and Technical
Services
**Tanzania Petroleum
Development
Corporation, Tanzania**



New frontiers

Africa's crucial forum on the exploration and production of the continent's oil and gas assets

- New markets: the risks and opportunities for African exploration and production
- Optimise your investment in exploration and production by reviewing the latest results for prospectivity and seismic evidence in Africa's hydrocarbon assets
- New concepts, leading thinking and best practice in successfully planning and developing Africa's hydrocarbon assets
- Insights into current key financing initiatives and access to investment for African exploration and production
- Global market trends, future oil prices and their influence for exploration and production of African hydrocarbons

Bronze sponsor

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B2B media

Pre-conference masterclass
Maximise partnership value
by Gaffney and Cline
30 July 2007
Separately bookable

New frontiers

Africa's crucial forum on the exploration and production of the continent's oil and gas assets

The role and nature of oil operators and how they do business on the African continent is changing. National Oil Companies are replacing International Oil Companies as the dominant player on the African continent. On the other hand, independent operators are playing a more vital role in the exploration and production of Africa's oil and gas reserves.

What are the implications of this change in roles for the exploration and production of the continent's hydrocarbon assets? How will it affect the supply of oil and the profitability of oil and gas operators in Africa? The *Africa Oil and Gas Congress 2007* provides you with the ultimate forum, against the backdrop of declining world mature-oil production, to assess the significance of the shifting roles in Africa's oil and gas industry and what it means for exploration and production of the continent's hydrocarbon assets. This is your opportunity to re-assess Africa's prospectivity and explore future considerations for strategic value-adding partnerships with National Oil and Gas Companies, Independent Oil and Gas Operators and Junior Operators.

With Africa emerging as the next oil strong region, Africa's Oil and Gas Companies are faced with a unique set of challenges. The *Africa Oil and Gas Congress 2007* will focus on how operators will manage the exploration and production of hydrocarbon resources to achieve development objectives as well as balancing the role of a commercial organisation and an instrument of state economic and foreign policy.

The time has never been better for the African oil and gas sector to come together to network, learn, do business, debate and drive growth. *Africa Oil and Gas Congress 2007* is a significant forum for African oil and gas operators, specifically devoted to NOC's, independent operators and juniors and the challenges and issues pertinent to them and their partners in the exploration and production of oil and gas. Taking place from 30 July – 1 August 2007 this event will bring together senior-level executives as well as top-level energy industry executives, financiers, investors and consultants.

Africa Oil and Gas Congress 2007 is the continent's inaugural event focusing on the key issues in exploring and developing the continent's hydrocarbon assets. This event reveals the key issues shaping the landscape of energy development by focusing on upstream investment, risks and opportunity in exploration and production, maximising on the value of strategic partnerships and the changing roles of National Oil Companies, Independent Oil Companies and Juniors.

Africa Oil and Gas Congress 2007 is Africa's forum to promote the management and sustainable development of Africa's hydrocarbon assets – a not to be missed event. **Book now** and be at the forefront of development in the continent's oil and gas industry.

Our expert panel of speakers includes:

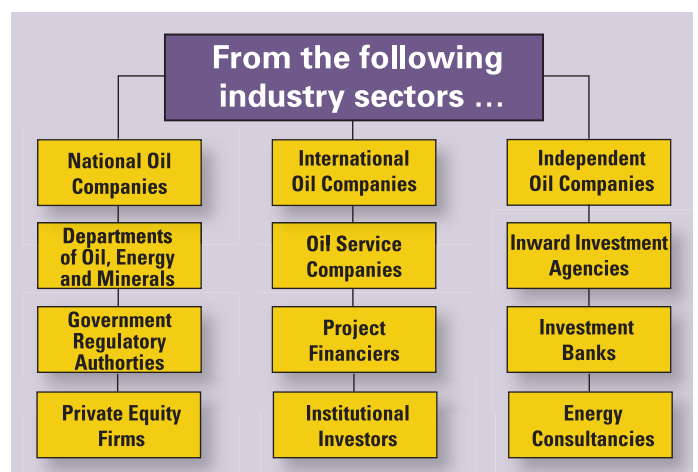
- **Dave Lafiaji**, Executive Secretary
African Petroleum Producers Association
- **Max Madlingozi**, Chief Executive Officer
Vukani Petroleum & Energy Institute
- **Chief Tabetando**, Director, **EurOil**
- **Stephan Vermaak**, Sector Head: Oil and Gas
International Financing Corporation
- **Dan Marokane**, General Manager Operations Southern Africa, **PetroSA**
- **Nhlanhla Gumede**, Deputy Director Hydrocarbons
Department of Minerals and Energy
- **Nelson Pacavioa**, Exploration Manager, **Cabinda Oil Company**
- **John Ego**, Head of Exploration, **National Oil Company of Kenya**

Benefits of attending

- Enhance the growth of your portfolio assets by re-analysing the political and business environment realities and the mitigation and management strategies for E & P risk
- Maximise on exploration and production portfolio's through assessing new leads and opportunities
- Learn from industry leaders the secrets behind effective and efficient management and optimise on asset development
- Review strategies, techniques and best practice to increase exploration and production in Africa's hydrocarbon assets
- Maximise on the value of strategic partnerships in the African oil and gas market

Who should attend?

- Chairmen, Presidents
- CxO's
- Vice Presidents
- Director Generals
- Oil and Gas Consultants
- Industry Analysts
- Heads of Exploration, Strategy, Production, Project Finance, Asset Management, Business Development, Sales and Marketing
- Ministers, Deputy Ministers
- Managing Directors
- General Managers
- Deputy Director Generals
- Energy Consultants



Book your place before 19 May 2007 and qualify for a 10% discount, fax the registration form on the back of this brochure to +27 (0)11 463 6903

New frontiers

08:00 Registration and welcome refreshments**08:30 Opening remarks by chairperson**

Dave Lafiaji, Executive Secretary
African Petroleum Producers Association

BIG PICTURE OUTLOOK AND PORTFOLIO GROWTH**08:45 Niche players: Unravelling the role of the independent operator in Africa**

- The role and benefits of independent operators in Africa's oil and gas
- Development and growth through cost-effective exploration and production (E & P)
- Optimising access and operational efficiency in mature fields

Dr Ebi Omatsola, Managing Director, **Consolidated Oil Limited**

09:15 Assessing current global oil price trends and effects on the African oil industry

- Key determinates of oil prices and their overall effect on the industry
- Implications for financing of operations and deliverability on existing contracts for existing operators
- Understanding the effect in terms of financing new junior oil and gas operators
- Re-evaluating the key driving forces behind African Oil and Gas

Max Madlingozi, Chief Executive Officer
Vukani Petroleum & Energy Institute

09:45 Update on current and upcoming projects in Africa's oil and gas industry

- E & P assessment of current oil and gas projects
- Future outlook for production activity on the continent
- Quantifying the potential of African hydrocarbon assets

Duncan Bonnett, Partner, **Whitehouse & Associates**
Paul Runge, Managing Director, **Africa Project Access**

10:15 Morning refreshments**10:45 Actioning your portfolio strategy – analysis of exploration and divestment of majors in West and North Africa**

- Key considerations for purchase of production assets from majors
- Optimising on an effective asset selection process
- Managing the negotiating process: best bid and success strategies
- The importance of due diligence to protect your financial position
- Business strategy that adds value to the hard assets

Speaker to be advised

NEW BUSINESS – AFRICAN PROSPECTIVITY AND EXPLORATION**11:15 East Africa's new hydrocarbon assets – prospectivity and exploration reward in Kenya's oil basins**

- Reviewing the latest results and seismic evidence for Kenya's hydrocarbons
- Update on the latest exploration results and production forecasts for Kenya's basins
- Prospectivity and key considerations for new oil project turn around
- Generating exploration interest in new immature basins

John Ego, Head of Exploration
National Oil Company of Kenya

11:45 Africa's move forward in E & P – exploration overview of new leads and opportunities

- Considerations for long-term exploration campaigns
- Technical capacity: diverting technical resources towards Africa
- Prospectivity and considerations for productivity
- Operational capabilities and world-class experience relevant to Africa

Dan Marokane, General Manager Operations Southern Africa
PetroSA

12:15 Key insights into legal and fiscal considerations of petroleum policy affecting E & P in Africa

- Incentives to attract funding for E & P in marginal fields
- Fiscal and political advantages of investing in Africa
- Policy considerations for indigenous operator participation

Nhlanhla Gumede, Deputy Director Hydrocarbons
Department of Minerals and Energy

12:45 Networking lunch**14:00 Panel discussion: Recent developments and future challenges for the Sub-Saharan Region** 

- Oil and gas trends in the region and their implications
- Coping with energy demand in the African region
- International expansion of African NOCs and independent operators
- Portfolio potential: investment opportunities in Africa

John Ego, Head of Exploration
National Oil Company of Kenya

Dan Marokane, General Manager Operations Southern Africa
PetroSA

Nhlanhla Gumede, Deputy Director Hydrocarbons
Department of Minerals and Energy

PROJECT DYNAMICS – EFFICIENCY THROUGH MANAGEMENT**14:30 Unravelling effective strategy and project planning to create shareholder value**

- Assessing cost of opportunities and high cost of entry into the industry
- Evaluating scope of project and optimising on country or licence entry strategy
- Surviving a multinational dominated market
- Corporate social responsibility

Paul Griggs, Commercial Director, **Sterling Energy Plc**

15:00 Defining the economies of scale in the African oil industry – identifying opportunities with the right strategic, financial and technical fit

- Evaluating technical risk and the capacity to produce at desired levels
- Understanding the harsh operating environment and fulfilling the requirements
- Minimising project risks and their impact on project viability
- Proving the viability of oil and gas reserves in marginal fields

Osamede Okhomina, Senior VP Business Development
Energy Equity Resources


15:30

Afternoon refreshments and speed networking – bring your business cards

16:00 Case study: Evaluating E & P success in Botswana's gas reserves

- Integrating exploration and development strategies to fully realise reserve potential
- Implementing phased development strategies to effectively reduce cycle risk
- Assessing infrastructure requirements for integrated E & P
- Maximising on exploration portfolio and considerations for infrastructure investment

Julian Scales, Chief Executive Officer, **Kalahari Energy**

16:30 Panel discussion: Optimal asset development and effective and efficient project management 

- Achieving high IRR via capital efficiency
- Aligning operational processes to maximise revenue streams
- Integrated discipline approach to achieving effective project management
- Learning from what has worked

Paul Griggs, Commercial Director, **Sterling Energy Plc**

Osamede Okhomina, Senior VP Business Development

Energy Equity Resources

Julian Scales, Chief Executive Officer, **Kalahari Energy**

17:00 Chairperson's closing remarks and close of day one

New frontiers

08:00 Welcome refreshments

08:30 Opening remarks by chairperson

INVESTMENT STABILITY – FINANCING AND ACCESS TO CAPITAL08:45 **Unlocking financing for Africa's oil upstream sector development**

- Fiscal regimes, investment and resource nationalism
- Maximising on financing for new alternatives of the 'easy oil' reserves
- Critical factors when assessing optimal funding methods
- Evaluating corporate social responsibility and dealing with local content

Stephan Vermaak, Sector Head: Oil and Gas
International Financing Corporation

09:15 **Future of investment and returns in the African Junior Oil and Gas sector**

- Analysing the different models in place for investment in Africa
- Evolution of costs and exploiting higher cost resources
- Assessing the funding methods available to junior operators
- Understanding the rules, risks and exposure of various financing structures

Galib Virani, Head of Acquisition & Investor Relations, **Afren Plc**

09:45 **Panel discussion: Looking to the Eastern African Oil Blocks – investing in Africa's emerging oil strong regions** 

- Current opportunities for new and established operators
- Promoting and ensuring sustainable development
- Data availability on new oil rich blocks
- Creating value through partnerships with governments and NOC

Stephan Vermaak, Sector Head: Oil and Gas
International Financing Corporation

Galib Virani, Head of Acquisition & Investor Relations, **Afren Plc**
Humphrey Mwangi, Senior Underwriter, **Africa Trade Insurance**

10:15 Morning refreshments

OLD PLAYERS, NEW ROLES10:45 **Paradigm shift – addressing the changing role of National Oil Companies in Africa's oil market**

- Effective management and development of hydrocarbon resources
- Achieving the right balance: political, commercial and economical considerations
- Assessing local content and indigenous operator involvement

Halfani R Halfani, Director of Exploration, Production and Technical Services, **Tanzania Petroleum Development Corporation**

11:15 **The challenges of managing acreage rights and considerations for licensing rounds – a Mozambique perspective**

- Considerations for negotiating E & P Concession contracts
- Ensuring a well structured model for the new oil and gas emerging markets
- Incentives to attract operators with proven technical and financial capacities
- Considerations for equal opportunities to indigenous operators

Arsenio Mabote, Chairman, **National Petroleum Institute**

11:45 **Panel discussion: Insights into the changing roles of NOC and IOC in Africa's E & P** 

- Implications for IOCs as NOCs changes roles
- New objectives: how NOCs contribution to national economies is changing
- Insights into IOCs role as service providers
- Key considerations for NOC and IOC synergies

Giliamino Fortes, Exploration Manager, **ENH Mozambique**
Halfani R Halfani, Director of Exploration, Production and Technical Services, **Tanzania Petroleum Development Corporation**
Arsenio Mabote, Chairman, **National Petroleum Institute**

MAXIMISING VALUE THROUGH CO-OPERATION12:15 **Case study: Key insights into optimising strategic partnerships and joint development between Senegal and Guinea Bissau**

- Joint ventures, PSA and the Senegal-Guinea Bissau partnership agreement
- Geopolitics and cross border considerations for the PSA agreements
- Re-assessing the fiscal regime and joint development petroleum tax regulation
- Framework for mutual benefit and hydrocarbon resource optimisation

Idrissa Bodian, Technical Adviser, **AGC**

12:45 **Networking lunch**14:00 **Case study: Cabinda Offshore – overcoming a harsh operational environment through an effective partnership model**

- Key considerations for oil block partnering in ultra-deep water territory
- Integrating E & P strategies for reserve potential maximisation
- Partnership incentives and mutually beneficial spin-offs
- Technical fit and technical assimilation optimisation

Nelson Pacavioa, Exploration Manager, **Cabinda Oil Company**

THE NEW OIL GAME – RISKS, OPPORTUNITIES AND EXPLORATION14:30 **Risk mitigation: the realities of political instability and fiscal regimes of oil strong regions in West Africa**

- Assessing surrounding politics and the political risks in West African oil blocks
- Minimising business risk: financial transparency in investing in West Africa
- Reviewing political instability and the impact on availability of financing
- Overcoming a history of corruption: constructively addressing current business practices

Chief Tabetando, Director, **EurOil**

15:00 **Key insights into managing E & P risk: survival tools to prosper in the African junior oil sector**

- Business development strategy: effective design and execution
- Capitalising on the entry strategy: approach to staffing, operations and project management
- Maintaining leverage for investors

Kamar Bakrin, Managing Director
Oando Energy Services Limited

15:30 **Afternoon refreshments**16:00 **Striking a balance between growing production output and long-term exploration**

- New assets versus existing assets: investment funding for exploration against development of discovered reserves
- Considerations for infrastructure investment along the value chain
- Ingredients for growth in a competitive market

Dr John Doran, Chief Executive Officer, **ROC Oil Company**

16:30 **Panel discussion: Insights into reducing business risk for junior operators on the African continent** 

- Overcoming the complications of production sharing agreements, joint venture and farm-ins
- Analysing the major risk factors in diversifying operator assets
- Emerging financial, taxation and regulatory issues
- What is the right move for juniors: niche focus or expanding into new areas

Eva Thorne, Principal & Political Risk Analyst
Corporate Governance Solutions

Kamar Bakrin, Chief Operating Officer, **Oando Plc**
Chief Tabetando, Director, **EurOil**

17:00 **Chairperson's remarks and close of the conference**

New frontiers



Maximise partnership value Monday, 30 July 2007

Registration for the masterclass will be at 08:30; the masterclass will commence at 09:00 and conclude at 17:00. Morning and afternoon refreshments, as well as lunch, are scheduled into the day's proceedings.

Introduction

IOC's, NOC's and service companies co-exist through a complex web of relationships, partnerships and dependencies. This full day masterclass will deal with the numerous challenges in today's rapidly evolving energy landscape, how these challenges can be met and the different solutions for each group?

Agenda

- Capital market trends and their implications: private and public equity and debt for raising capital
- Preparing for deals: effective transaction support and due-diligence
- Making deals value additive: effective post merger integration
- Removing costs: effective supply chain management
- Making shared services and the finance function value additive: effective finance and performance management and use of shared service centres
- Managing all aspects of tax: indirect and direct
- Managing skilled staff: getting the best from an increasingly scarce resource
- Accounting and regulatory policies in the oil and gas industry: managing the current dynamic regulatory and accounting environment

About your masterclass presenter

Gaffney Cline and Associates

Gaffney Cline and Associates is an independent, international advisory firm focused on the provision of integrated technical and managerial advisory services to all sectors of the oil and gas industry. For over forty years Gaffney Cline and Associates has provided both broad-based and detailed advice resulting in solutions-orientated, commercially viable and practical results designed to meet our client's specific requirements. Gaffney Cline and Associate's across the board expertise – upstream, mid-stream and downstream – combined with the use of multidisciplinary teams encourages flexibility and responsiveness that adds value to all our clients and projects.

While entirely a petroleum-related advisory firm, Gaffney Cline and Associates occupies a market niche that straddles the technical disciplines of the petroleum geosciences and engineering and the commercial skills found in the management consulting and investment banking petroleum sectors. It is this ability to address these interfaces areas that differentiates Gaffney Cline and Associate's services.

GCA's multidisciplinary, multinational staff covers all the industry's core technical disciplines – geophysicists, geologists, petrophysicists, reservoir, productions, operations and drilling as well as facilities, process, chemical and refining engineers. Complemented by petroleum economists, commercial and business advisors, this technical underpinning provides powerful and practical problem-solving expertise enhancing the value of key corporate assets by the application of sound business and strategic fundamentals to achieve practical and results orientated advice.

Book your place NOW by faxing the registration form on the back of this brochure to +27 (0)11 463 6903

Featured speakers

Paul Griggs, Commercial Director, Sterling Energy Plc



Paul Griggs joined Sterling as Commercial Director in January 2005. He has an extensive track record of international oil and gas industry business development and commercial activities, having held senior positions with Fina Exploration, BHP Petroleum and the investment bank NatWest Markets. Prior to joining Sterling, Paul was Vice President Business Development for OMV's worldwide Exploration and Production division in Vienna, playing a major role in the company's significant growth in recent years. He led OMV's EUR300 million acquisition of the assets of Preussag Energie and was involved in the EUR1.5 billion deal to acquire a 51% stake in the Romanian state oil company Petrom.

Galib Virani, Head of Acquisition & Investor Relations, Afren Plc



Mr Virani gained over seven years of Investment Banking and Corporate Finance experience prior to joining Afren in 2006. He was previously a Vice President in the Corporate Finance and Advisory group of Dresdner Kleinwort Wasserstein with a focus on the Oil and Gas sector. During his tenure at Dresdner Kleinwort Wasserstein, he executed over 15 Mergers and Acquisitions and Equity Capital Market transactions and represented clients in the Oil & Gas sector including ExxonMobil, Statoil, Ruhrgas and Lasmo. He is a Fellow of the Securities Institute, has a Master of Philosophy in Emerging Market Investment and a Master of Arts in Finance and Investment (with Distinction). Mr Virani has significant Mergers and Acquisitions and equity advisory experience, having worked on over 18 transactions with a total transaction value exceeding 23bn. Can manage most aspects of key transaction types (M&A / IPO), having worked on buy / sell side assignments in both public and private situations. In addition, formal sector background in Oil & Gas, representing clients including ExxonMobil, Statoil, Ruhrgas and PKN.

Dr John Doran, Chief Executive Officer, ROC Oil Company



Dr Doran is Chief Executive Officer and the founder of ROC. He has more than 30 years experience in international oil and gas exploration and production, characterised by direct involvement with several corporate expansions, commercial discoveries and developments in various parts of the world including Europe, Africa, the Middle East and Australia. Between 1967 and 1971, Dr Doran obtained a BSc (Hons) in Geology at Leicester University, a MSc at Sheffield University and a PhD at Trinity College, Dublin. From 1971 to 1980 he worked for a number of large multinational exploration and production companies in Ireland, Libya, Iran and Norway. Since 1980 Dr Doran has been based in Australia, initially as Exploration Manager for Sydney Oil Company, a small Australian independent, before becoming Regional Vice President for the mid-sized U.S. independent CMS Nomeco. In 1987 Dr Doran initiated and managed the effective public listing of Nomeco's Australian exploration assets through a merger with Australian-listed Command Petroleum Limited. As part of this corporate reorganisation, Dr Doran became Managing Director of Command Petroleum Limited and held that position until 1996 when he managed the sale of Command to UK-listed Cairn Energy plc. Immediately following the sale of Command, Dr Doran established ROC and has held the position of CEO since that time.



Delegates listening to informative industry experts

New frontiers

Related events in 2007:

AFRICAN **junior** MINING CONGRESS 2007

24 – 27 July 2007

Sandton Convention Centre, Johannesburg, South Africa

Billing and Metering

Government • Utilities • Revenue Management • Solutions

World Africa 2007

21 – 24 August 2007

Sandton Convention Centre, Johannesburg, South Africa

biofuels

Africa 2007

10 – 13 September 2007

The Forum/The Campus, Bryanston, Johannesburg, South Africa

SPEED NETWORKING

This is the revolutionary, exciting and non-pressurised way to meet fellow congress attendees and industry peers in session. It is a part of the formal congress

agenda. These brief meetings are the starting point for conversation and networking throughout the congress. This is where long lasting and profitable business relationships begin.



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Terrapinn provides an experience to you the delegate – register and enjoy

interactive Panel sessions

The conference programme includes several panel sessions. These are chat show style sessions creating an interactive environment rather than a lecture. The panellists are chosen for their views and lively debate is encouraged. This is your chance to interact and put your questions to the panel.



The Venue

Within walking distance of the CTICC are Cape Town's leading recreational amenities, shopping areas and cultural attractions, among which is the internationally acclaimed V&A Waterfront. On the doorstep is Table Mountain and within an hour's travel are South Africa's leading tourist destinations – The Kirstenbosch Botanical Gardens, Robben Island, the Winelands, and Cape Point. 1 Lower Long Street, Roggebaai, Cape Town, South Africa.

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New frontiers

Promotional and marketing opportunities

Are you positioned to benefit? 20 to 25 % of new global oil and gas reserve additions will come from Africa.

The *Africa Oil & Gas Congress 2007* is the meeting place for small and medium sized oil and gas companies, suppliers, investors, financiers and advisors. Speakers and panelists are industry experts and gurus from across the globe and are personally invited through industry suggestions.

A sales solution that generates leads and new business:

The *Africa Oil & Gas Congress 2007* is Africa's yardstick and springboard for the affluent West, East and North Africa Coast. Your company needs to be there in order to meet real decision-makers and be part of an extremely targeted marketing campaign.

Meeting your market

Africa Oil & Gas 2007 actively facilitates meetings with key industry prospects. With our 'Contact' and 'Speed networking' systems, we create more genuine business contacts than any comparable event.

A sales and marketing solution that generates leads and new business

Africa Oil & Gas 2007 is set to establish itself as an unrivalled and cost-effective sales and marketing solution that works throughout the year and then brings you face-to-face with your customers and prospects.

Africa Oil & Gas 2007 is a unique business event that offers many benefits and is extremely cost-effective. Please take the time to examine our offer. We are sure you will be as excited as we are.

Why your company needs to be there

- *Africa Oil & Gas 2007* is the place where serious business contacts are made and where business gets done
- Facilitate meetings between your sales force and key prospects.
- Easy to participate in. We provide everything needed from one service friendly point of contact
- Extremely cost-effective
- Attended by real decision-makers
- Offers sponsorship packages that create year-round advantage
- Supported by an extremely targeted marketing campaign
- Works with all industry role-players to create a very special event



Delegates and sponsors networking and discussing solutions and innovations

A marketing solution that generates new business

Africa Oil & Gas 2007 is an unrivalled and cost-effective sales and marketing solution.

With growing opinion that the world's 'easy oil' has been found, the future lies with companies who can explore and develop in unusual territory and marginal oil fields.

At the *Africa Oil & Gas Congress 2007* sponsors get to interact directly with delegates and speakers in a relaxed setting at the dinner, networking luncheon and the cocktail function. Following this, these important relationships can be developed by follow-up calls using contact details in the complete delegate list.

"The value of the sponsorship packages is tremendous! By taking one of the packages we achieved year round exposure for our company and brand."

Kevin Prozesky, GE Transportation Services
(Sponsor of Africa Rail)

To capitalise on our extensive marketing campaign, please contact Elna Meintjies NOW on +27 (0)11 516 4062 or email her on elna.meintjies@terrapinn.co.za to secure your opportunity to be at Africa's premier oil and gas exploration and production event.

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Fax back to +27 (0)11 707 8359

Yes! I have a leading brand and want to promote it to decision makers in the oil and gas industry. Please call me to discuss sponsorship opportunities.

Yes! I have an exciting product I want to showcase. Please call me to discuss exhibition opportunities.

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Company:

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Registration Form

30 July – 1 August 2007
Cape Town International Convention Centre, South Africa

5 easy ways to register

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Email: enquiry.za@terrapinn.com
Post: Africa Oil & Gas Congress 2007
 Private Bag X65, Bryanston 2021, South Africa

Yes, please register me for (please ✓ tick one):

Package	Dates	Price in Rands	Price in Dollars	Register for the full conference package (Gold Pass) and save R1295!
<input type="checkbox"/> GOLD PASS: 2 day conference + 1 masterclass	30 July - 1 August 2007	R10,795.00 + VAT = R12,306.30	\$2,400.00 + VAT = \$2,736.00	
<input type="checkbox"/> 2 day conference	31 July - 1 August 2007	R8,195.00 + VAT = R9,342.30	\$1,820.00 + VAT = \$2,074.80	
<input type="checkbox"/> 1 day masterclass	30 July 2007	R3,895.00 + VAT = R4,440.30	\$865.00 + VAT = \$986.10	

*The registration fee includes lunch, refreshments and full conference documentation. The fee does not include hotel accommodation. Payment terms are 7 days. VAT is charged at the local rate. Delegates may be refused admission if payment is not received prior to the conference.

Corporate groups. Yes, I want to send the team and save even more.

Delegates	Package	Normal Price	Group Price	Save	Take advantage of special discounts for group bookings
<input type="checkbox"/> 3	Gold Pass	R32,385.00 + VAT = R36,918.90	R29,146.50 + VAT = R33,227.01	Save R3,691.89	
<input type="checkbox"/> 6	Gold Pass	R64,770.00 + VAT = R73,837.80	R51,816.00 + VAT = R59,070.24	Save R14,767.56	
<input type="checkbox"/> 8	Gold Pass	R86,360.00 + VAT = R98,450.40	R64,770.00 + VAT = R73,837.80	Save R24,612.60	
<input type="checkbox"/> 10	Gold Pass	R107,950.00 + VAT = R123,063.00	R75,565.00 + VAT = R86,144.10	Save R36,918.90	

**Corporate booking prices cannot be used in conjunction with any other promotional prices. The discounts advertised on this brochure are Terrapinn's standard discounts. Any other discounts offered, needs to be confirmed in writing by Terrapinn.

Attendee details

	Mr/Mrs/Ms	Full name	Job title	Telephone	Email
1					
2					
3					
4					
5					

For groups of more than 5 please attach a separate sheet with details of all attendees. Alternatively call +27 (0)11 463 6001

Company details

Company name:

Industry:

Address:

Post code: Country:

Tel: Fax:

Organisation's main line of business:

VAT Registration number:

Authorisation

I hereby authorise expenditure for the delegate(s) registered on this form. I have read the terms of cancellation and am authorised to sign on behalf of my organisation.

Name:

Job title:

Signature:

Email:

Right of admission reserved by Terrapinn

Venue

Venue: Cape Town International Convention Centre
 1 Lower Long Street, Roggebaai, Cape Town, 8001, South Africa.
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General information

Cancellation and Transfers: Should you be unable to attend, a substitute delegate is welcome at no extra charge. A charge of 50% of the registration fee, plus R700 (+ VAT) administrative charge will be made for cancellations received in writing at least 2 weeks prior to the conference. Alternatively, you may choose a credit note for the full value of the registration price, which may be put towards another Terrapinn event. The company regrets that no cancellations will be accepted within two weeks of the conference start date. Prepayments will not be refunded and invoiced sums will be payable in full, except in cases where it has been possible to mitigate loss. Course documentation will, however, be sent to the delegate. However, Terrapinn reserves the right to alter this programme without notice.

Duplicated Mailings and Corrections: If your details on the above mailing label are incorrect or duplicated, please send all corrected labels to the Terrapinn event address above. These corrections will be handled as quickly as possible.

CSR Programme: As part of our corporate social responsibility programme, Terrapinn has allocated five subsidised places to this conference for R1000 + 14% VAT per delegate. To apply, please write to CSR Division stating your eligibility for a place on the programme.

Data Protection

Terrapinn Ltd (or its agents) may contact you by mail, phone or e-mail about products and services offered by Terrapinn and its group companies, which Terrapinn believes may be of interest to you, or about relevant products and services offered by reputable third parties. Terrapinn may also disclose your contact details to such third parties to enable them to contact you directly. Certain entities to which Terrapinn discloses your contact details are located in territories overseas which have fewer legal safeguards to protect personal data. By returning this form to Terrapinn, you agree to our processing of your personal information in this way. Please tick the appropriate box if you do not wish to receive such information from:

the Terrapinn group; or reputable third parties.

Method of payment

Bank transfer
 Crossed cheque made payable to Terrapinn Limited
 Please invoice me
 Visa Mastercard Diners Club American Express

Card number:

Card holder's signature:

Expiry date:

Bank Transfers must state conference name and delegate name.
 Transfers should be made to Nedbank Epsom Downs.
 Account name: Terrapinn, Account No.: 1522 069 100 Branch code 152205

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